



May 27, 2016

His Excellency Zhang Dejiang
Vice Premier of the People's Republic of China

Dear Vice Premier Zhang,

The Montana Stockgrowers Association Inc. (MSGA) would like to formally engage in talks to reestablish beef trade with China. Established in 1884, MSGA throughout its history has worked to promote a positive business environment for Montana's cattle ranching sector. MSGA is highly regarded in the global beef complex and with the international business experience of U.S. Senator Steve Daines we believe that a protocol can be reached between China and Montana to export superior beef products into your dynamic economy.

We understand the significance of finding a resolution to implementing an auditable traceability system for Montana's cattle and beef that would meet China's requirements. Our track record of investing in and executing sophisticated cattle traceability systems is something that can instill China's confidence and trust in the health and safety of our beef.

We'd appreciate the opportunity to discuss this effort with you in China or the invitation is open to you and your family to visit us in Montana. Touring our pristine cattle ranches and seeing first hand our capabilities would be a great way to further our trading relationship.

Thank you again for your consideration and I look forward to moving forward on this very important topic.

Sincerely,

A handwritten signature in blue ink, appearing to read "Errol Rice", is written over a light blue horizontal line.

Errol D. Rice, Executive Vice President
Montana Stockgrowers Association Inc.